

NISHIZAWA LIMITED



Established : 1915

GREETING

New Century

In this age of rapid globalization being accelerated by innovational development of information technology, it will be of a special importance for all commercial houses and manufacturers to associate with the international society in search of well-balanced collaboration effective for mutual benefit on a basic concept of "independence and interdependence".

Under such a significant change of the world, it is our conviction that trading firms must play more important roles with full use of their overall know-how acquired in long international activities not only in the field of traditional commodity transactions but also in such new fields as technical collaboration, capital participation, or joint ventures for human welfare and environmental protection which are increasingly demanded in many young nations.

History

Since establishment of the Company in 1915, we, Nishizawa Limited, have consistently strived to enhance our range of handling commodities and sphere of trading activities to match the needs of each era, keeping close communication with clients through our affiliated companies, branch offices or representative offices being networked over the world. Especially in African countries, we have marked a pioneering status among many Japanese trading firms since early 1950's, when Japan could have just resumed foreign transactions after the World War II. As one good example in Nigeria, we have set up a huge blanket factory in 1962, which was the first Japanese foreign investment in West Africa, and an integrated textile factory in 1965, under joint capitals with public organization and private investors. While taking the leadership for smooth operation of these factories, we have trained numbers of local workers and have successfully provided them with our professional skill and modern know-how to run the factories by themselves.

Activities

Through such a worldwide business collaboration or joint ventures to match the local demand, our aggressive activities have been expanded all over the world, and presently we are enjoying high reputations as a specially integrated trading company with rich examples of success in many foreign countries. In addition to supply of machineries, plants, materials and technical guidance, our eyes are always on the future of human welfare by implementation of such national projects as maintenance and improvement of infrastructures of the world, promotion of health and education for women and children, rural electrification, irrigation and agricultural development scheme etc., based on ODA (official development assistance by Japanese Government) fund.

Our View

Our vision is to focus on "well-being humanity" in 21st Century, and, NISHIZAWA will continue our challenges toward the bright future for all human beings, with awareness of mission as a good consultant and advisor for total solution of world demands in harmony with environmental safeguards.

PROFILE OF THE COMPANY

Name of the Company & Profession	NISHIZAWA LIMITED General trading company (exporters, importers and domestic wholesalers)
Establishment	January, 1915
Head Office	5-8, Bingomachi 2-chome, Chuo-ku, Osaka 541-0051, Japan Telephone 06-6208-5400 Facsimile 06-6222-0108 E-mail info@nishizawa-ltd.com
Tokyo Branch	12-5, Nihonbashi-Kodenmachi, Chuo-ku, Tokyo 103-0001, Japan Telephone 03-3663-6351 Facsimile 03-3661-0726 E-mail ev@nishizawa-ltd.com mv@nishizawa-ltd.com
Authorized Capital Paid in Capital	¥400,000,000 ¥100,000,000
Board of Directors Auditor	Daisuke HATTORI President Hitoshi SEKO Director Nobuo KUBOKAWACHI Director Sumio FUJIOKA
Banking Reference	Sumitomo Mitsui Banking Corporation MUFG Bank, Ltd. The Resona Bank, Ltd. The Mizuho Bank, Ltd. The Shoko Chukin Bank, Ltd.
Main Shareholders	Toyobo Co., Ltd. Kurabo Industries Ltd. Shikibo Ltd. Sumitomo Mitsui Banking Corporation MUFG Bank, Ltd. The Resona Bank, Ltd.
Subsidiary Companies	Nishizawa (Shanghai) Trading Co., Ltd. in Shanghai, China Nishizawa Limited South Africa (Pty) Ltd, South Africa Nishiline Service Limited in Osaka, Japan
Overseas Offices	Lagos (Nigeria) Dubai (U.A.E.) Lilongwe (Malawi) Maputo (Mozambique) Chittagong (Bangladesh)
Company's Web-site	http://www.nishizawa-ltd.com/

BUSINESS ACTIVITIES

Since establishment of the organization as a specialized textile trading firm in 1915, NISHIZAWA, with its group of companies, consistently strived for expansion of its fields of business activities by increasing handling commodities to fit the worldwide market demands.

Based on rich experiences and know-how accumulated, we have now successfully transformed ourselves as a "global merchandiser" handling varieties of commodities and services as shown below.

It is our conviction that every human being should co-exist and enjoy prosperity jointly, and, in this respect, we are currently reinforcing our activities in such new projects as rehabilitation of infrastructure, promotion of health and education, rural electrification, irrigation and agricultural development etc., in addition to traditional commodity transactions.

NISHIZAWA shall never cease its ambitious challenges toward the flourishing future for all mankind, assuring of our best possible services at all times.

HEAD OFFICE (OSAKA)

(Export – Direct & Triangular Trading Activities)

Textiles	All kinds of textile raw materials and products thereof, such as fibres, filaments, chips, yarns and threads, woven and non-woven fabrics, laces, felts, and other clothing articles and accessories
Machineries	All kinds of textile machineries, industrial machineries and plants, electrical machine tools, optical instruments, physical & chemical apparatus, medical or surgical instruments and appliances, including parts and accessories thereof Air conditioning equipment, lighting equipment and fixtures, audio visual equipment and any other related articles and parts and accessories thereof
Pharmaceutical & Chemicals	Organic or Inorganic chemicals, fats, fatty oils, waxes, dyestuffs, medicine raw materials and miscellaneous chemical products
Other articles	Varieties of miscellaneous products of Japanese origin

(Investment/Technical Collaboration)

Overseas capital investments, joint ventures and technical cooperation with overseas industries as a technical consultant including delegation of experienced technicians and supervisors when required

(Import & Domestic Trading Activities)

Natural Products	Natural fibres and products thereof, such as sisal and jute fibres, yarns, twines, ropes etc.
Apparels	Casual wears for men and women or boys and girls, such as shirts, jackets, jeans and slacks, sweaters, overcoats, outfits for cold weather and other made-up textile articles, also headgears, footwears and bags etc., incidental to the above
Sporting Goods	Outdoor games and sporting equipments, and related wears and accessories etc.
Other articles	Varieties of miscellaneous goods for local wholesale

TOKYO BRANCH (TOKYO)

(Export – Direct & Triangular Trading Activities)

Metal Products	Steel coils, plates and sheets, bars, rods, angles, seamless tubes and pipes, stainless steel sheets, galvanized or any other coated sheets, also any other steel products or by-products thereof Tin and tin free plate and sheets, copper tubes and pipes, and other non-ferrous metal products or by-products thereof
Transportation Equipment	Passenger cars, commercial vehicles and other industrial vehicles including accessories and parts thereof; tires, batteries, ignition plugs and etc. parts thereof; tires, batteries, ignition plugs and etc. Passenger ships, cargo ships, ferry-boats, fishing vessels and associated transportation equipment
Machineries	Engineering and construction machineries and equipment, printing machineries, agricultural machineries and appliances office machineries including electric computers and related data processing systems

(ODA – OFFICIAL DEVELOPMENT ASSISTANCE)

●Electric Power Supply Projects Installation of power substations with distribution and transmission lines Rehabilitation and modernization of existing urban and rural power supply systems etc.
●Infrastructural Rehabilitation Projects Construction and rehabilitation of roads, bridges and marine facilities for network expansion of traffics and transportation
●Irrigation & Agricultural Development Projects Reclamation of farmlands, mining of groundwaters, undertaking of irrigation projects, also supply of fertilizers and other agricultural chemicals
●Education & Health Promotion Projects Construction of school buildings, hospitals, research centres and rehabilitation centres, including supply of teaching materials, medical and surgical instruments etc.

HISTRICAL HIGHLIGHTS

From the very beginning of its establishment as a specialized cotton textile trader, NISHIZAWA has made strenuous efforts to match the demands from global market.

While enjoying a position as forerunner in textile field in our early days, we have constantly spread our handling articles and extent of services to metal products, machineries, vessels and other industrial commodities, investment and technical collaboration or implementation of such national projects as construction of road, bridges, marine facilities or electric power stations etc., for improvement of infrastructures, some of which are highlighted in this chapter for better understanding of our activities.

NISHIZAWA shall, with its wide and innovative eyes, continue to be an all-round business advisor and a good partner for all the concerned.

(The early days)

1915	Mr. Hachisaburo Nishizawa, the founder of NISHIZAWA, establishes NISHIZAWA HACHISABURO SHOTEN as a specialized cotton printed textile trader in Osaka.
1922	Opens representative offices in Shanghai, Dalian, Tiangin and other major cities in China to expand sales of printed fabrics mainly in Chinese market.
1931	Transforms the organization into THE H. NISHIZAWA SHOTEN LIMITED as a joint-stock company.
	Opens a representative office in Bangkok (Thailand) and commences marketing of textile fabrics and other Japan-made products.
	Also starts export of textile fabrics to Middle East, Australia, Africa and Central/South American countries.

(Post World War II)

1947	Appointed as an authorized export agency from National Textile Traders Bureau as soon as Japan could have resumed its economic activities after the war.
1949	Changes Japanese trade name of the Company to present NISHIZAWA KABUSHIKI KAISHA.
	Opens a representative office in Hong Kong : reorganized under the name of NISHIZAWA (HONG KONG) LIMITED in 1969 as our overseas affiliated company.
1951	Establishes a subsidiary company in Osaka for promotion of local wholesale of textile products.
1952	Opens Tokyo Branch Office in the course of aggressive expansion of business activities to capital areas of Japan.
1958	Opens a representative office in New York (U.S.A.) : reorganized in 1966 as OBR INC., incorporated in U.S.A., which traces the root of our present overseas affiliated company, NISHIZAWA (U.S.A.) LIMITED in Los Angeles.
	Acquires sole distributorship of electric home appliances for East & West Africa HITACHI LIMITED and opens a large showroom in Mombasa (Kenya), the neon-lit first modern shop in Africa at that time.
	Opens a representative offices in Lagos (Nigeria).

(The days of expansion)

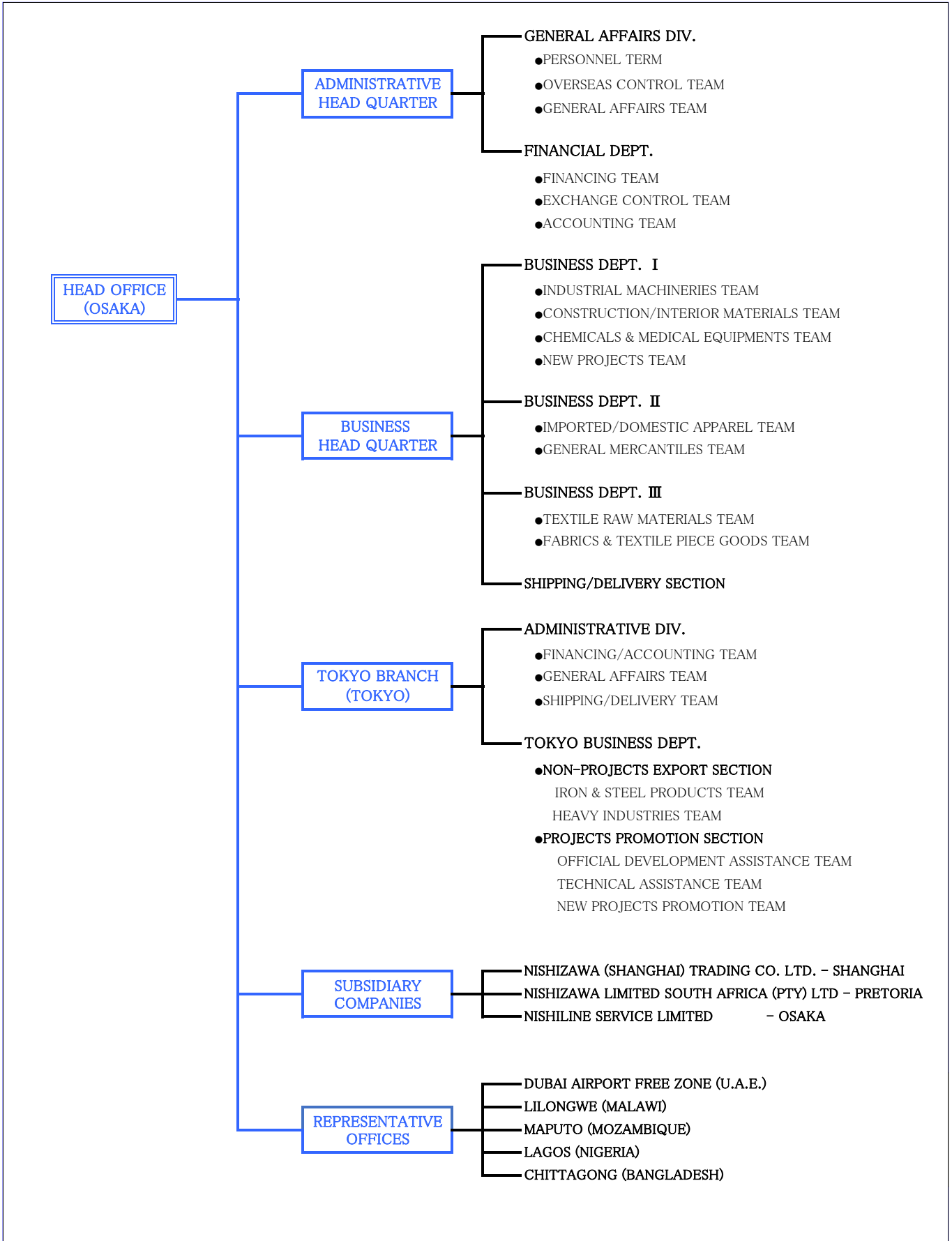
1961	Sets up a large blanket manufacturing factory in Kano (Nigeria) under joint venture with local capitals, which was the first Japanese private-sector investment in West Africa.
1962	Awarded the Blue Ribbon Medal from the prime minister at the first Highest Export Convention in recognition of our eminent contribution for Japan's export promotion.
1965	Sets up a marvellous integrated mill for textile printing in Lagos (Nigeria), under joint venture with local capitals. Opens a representative office in Dar es Salaam (Tanzania).
1968	Sets up a cable manufacturing mill in Kampala (Uganda) under joint venture with local capitals.
1969	Changes English trade name from THE H. NISHIZAWA SHOTEN LIMITED to current NISHIZAWA LIMITED. Establishes a local subsidiary company at Shijonawate (Osaka) and starts the the management of sports & amusement center.
1974	Obtains an order for passenger/cargo ships from Zanzibar Government (Tanzania). Also, large amusement parks are constructed in Zanzibar and Pemba (both in Tanzania) under our technical collaboration and plant supply.
1976	Opens a representative office in Dubai (U.A.E.) : reorganized as a foreign branch office with the trade licence rendered from Jebel Ali Free Zone Authority in 1989.
1979	Opens a representative office in Bourges (France).
1980	Obtains an contract for supply of rice to Sierra Leone by Yen credit from the Government of Japan. Obtains an contract for supply of a passenger ship and a tanker to the Government of Tanzania by Yen credit from the Government of Japan.

(The days for social contribution)

1982	Receives an order for election of power station with distribution/transmission lines from the Government of Tanzania as an important part of the national project for rehabilitation/modernization of its power supply systems based on Japanese Government's ODA fund.
1983	Receives an order for election of fountains in 10 different spots in Aden (Yemen) from the Municipality of Aden.
1984	Establishes a local subsidiary company in Osaka and started the management of real estate and insurance agency.
1985	Opens a representative office in Shanghai (China).
1987	Opens a representative office in Accra (Ghana).
1989	Participates in construction of a five-star hotel in Shanghai (China) in cooperation with Japanese main constructors.
1990	Obtains an order for election of power stations in 3 rural districts from the Government of Ghana based on the Japanese Government's ODA fund.
1992	Opens a representative office in Lilongwe (Malawi)
1994	Wins the Minister of International Trade & Industry Award for Contribution of Trade (Import) in recognition of our eminent contribution for Japan's import promotion.

1995	Participates in development of an Industrial Zone newly designed in northern part of Hanoi (Vietnam) by supply of construction materials to investors advanced there.
1996	Opens a representative office in Maputo (Mozambique). Obtains an order for election of power stations in 2 rural districts from the Government of Ghana as the 2nd phase of rural electrification scheme.
1998	Obtains an order for construction of complete power supply system in Dar es Salaam (Tanzania) for network expansion of urban electrification.
2001	Opens a representative office in Chittagong (Bangladesh).
2002	Establishes Nishizawa(Shanghai) Trading Co., Ltd., in Shanghai, China to strengthen our trade in Chinese local market. Sets up a sport dome at Shijonawate(Osaka) to meet the local demand for sport and leisure industries.
2005	Engages in the first opening DAISO shop in a Middle Eastern Oman. Holds th 90th anniversary foundation event grandly. Excutes special dividend.
2008	Obtains orders for Rural Electrificaion Project from the Government of Uganda as the 2nd phase and for Rural Electrificaion Project from the Government of Ghana, financed by the Government of Japan under Grant Aid.
2009	Obtains an order for Improvement of Water Supply Facilities Project in Darkhan city from the Government of Mongolia, financed by the Government of Japan under Grant Aid.
2010	Engages in the second opening DAISO shop in a Middle Eastern Oman.
2011	Installs, operates, and completes Making Line for ERW Carbon Steel Pipe of the biggest diameter in West African countries.
2012	Engages in the third opening DAISO shop in a Middle Eastern Oman. Obtains an order of the Project for Improvement of Substations and Distribution Network from the Government of Rwanda, financed by the Government of Japan under Grant Aid. Opens a representative office in Yangon (Myanmar)
2013	Sets up import wholesale business and starts a business activity in Yangon through J.V.Company of Myanmar local company & NISHIZAWA (HONG KONG) LIMITED.
2014	Sets up Sanno Vega Co.,Ltd. in Taiwan under joint venture with local capitals and Japanese maker.
2015	Celebrates 100th anniversary and holds memorial event grandly. Excutes special dividend.
2016	Obtains an order of the Project for Improvement of Substations and Distribution Network (Phase 2) from the Government of Rwanda, financed by the Government of Japan under Grant Aid.
2017	Engages in the first opening MOROZOFF shop in Singapore.
2018	Obtains an order of the Project for Improvement of Substations in Dushanbe from the Government of Tajikistan, financed by the Government of Japan under Grant Aid.
2019	Obtains an order of the Project for Urgent Rehabilitation and Strengthening of Energy Distribution Network in Dakar Region from the Government of Senegal, financed by the Government of Japan under Grant Aid.
2020	Establishes NISHIZAWA LIMITED SOUTH AFRICA (PTY) LTD in Nelspruit (S.Africa).

ORGANIZATION CHART



NISHIZAWA – GLOBAL NETWORK

CHINA

■ Nishizawa (Shanghai) Trading Co., Ltd.
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U.A.E.

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MALAWI

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BANGLADESH

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Chittagong, Bangladesh
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FRANCE

■ Tagwa S.A.R.L.
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NIGERIA

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SOUTH AFRICA

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MOZAMBIQUE

■ Nishizawa Limited
Rua Joe Slovo 102-2nd Floor, C.P. 4210,
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Telephone 258-21-314125
Facsimile 258-21-314126
E-mail moz.nishizawa@tvcabo.co.mz

TAIWAN

■ Shou Hsien Trading Co., Ltd.
(Associated company)
11F., No.305, Sec.2, Zhongshan Road,
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Telephone 886-2-2245-5678
Facsimile 886-2-2245-5647
E-mail shinshou@ms27.hinet.net

SUBSIDIARY COMPANIES IN JAPAN

■ Nishiline Service Limited
in Osaka (for insurance agency etc.)

NISHIZAWA LIMITED

■ HEAD OFFICE

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■ TOKYO BRANCH

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